

## WHO WE ARE

It is our **mission** to provide healthcare benefit solutions and services to support the business objectives of ACEC member firms and the health and wellbeing of their employees and families.

Our **vision** is to make engineering the healthiest industry in the U.S.

## OUR VALUES



## THERE'S STRENGTH IN NUMBERS

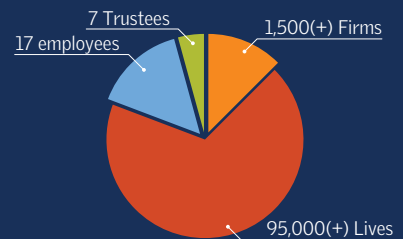
### May 1, 1965 (Established)

400 members  
1 founding member - John Felker



### Today (2021)

Total Number of Firms = 1,500+  
Total Number of Lives = 95,000+  
17 employees, 7 Trustees



**95,000+**  
MEMBERS

Through January 2021, the Trust medical benefits cover 95,000(+) members (employees + family).

**1,500+**  
FIRMS COVERED

Through January 2021, the Trust currently covers engineering 1,500 firms.

**122**  
NEW FIRMS

The Trust has signed 122 new firms YTD in 2020 with 70 firms and 2,935 members being new to ACEC.

**90%**  
RETENTION

The Trust leverages group purchasing power of more than 1,500 firms that renew 90% of the time

**4,694**  
HEALTH ASSESSMENTS  
& HEALTH SCREENINGS

**3,925**  
VIRTUAL CARE  
SESSIONS

**\$1.5 Million**  
WELLNESS INCENTIVE  
DOLLARS EARNED

**WELLNESS ADVISORY  
COUNCIL**

**13 MEMBERS**  
REPRESENTING 10 FIRMS

NEW DESIGNED  
WELLNESS PLUS



Including: Whil, Aaptive, Foodsmart, and Kaia

**Over 10 Million \$\$\$**

THE AMOUNT GIVEN BACK TO  
TRUST FIRMS VIA A LOYALTY  
CREDIT IN 2020

# Product Spotlight

## "You Belong" in an ACEC Life/Health Trust Plan

Over the past five decades, the trust has continued to strengthen and broaden our benefits offering to cover a wide variety of insurance concerns for the engineering firms we serve and support. At no point in our history has our family of products ever been stronger. For those who belong to ACEC, we represent the best value in benefit solutions today.

### UnitedHealthcare Fully Insured Nationwide Plan

For ACEC firms seeking a fully insured, national employee healthcare solution.



### Select Plan Level Funding Plan

Combines the savings of a self-funded plan with risk protection of a fully insured plan to provide quality healthcare at a reasonable cost.



### Advantage Plan Stop-loss for Self-Funded Solutions

Protection against large claims and higher-than-expected utilization of healthcare services.



### Guardian Ancillary & Voluntary Products

High Quality ancillary products including: Dental, Vision, Life, Disability, Accident, Critical Illness, And Cancer Insurance



### Designed Wellness Complimentary Wellness Program

A comprehensive, complimentary wellness program designed to improve the health, wellness and well-being of groups covered by the Trust



### Designed Virtual Care Telemedicine Program

24x7 phone access to physicians to keep you out of the doctor's office and on the go.



### Designed Advocate Value-added solution

Personal healthcare advisors helping you understand and benefit from your healthcare plan.

